



**Rutgers Executive MBA**  
Welcome to the Powerhouse

**CAREER & NEWS CORNER**

**Q4 2017**

**WELCOME TO THE POWERHOUSE**

**NEWSLETTER #8**

**WELCOME REMBA CLASS OF 2019!**

Dear REMBAs,

First and foremost welcome to the amazing REMBA class of 2019! Here at the Powerhouse we had an eventful fall season with multiple events, including the week in residence, the September alumni reunion and *“Trade and Trumponomics”* lecture by Prof. Langdana, the discussions with *TIAA CEO Roger Fergusson* and *Rutgers Univ. President Barchi*.

We continue to celebrate our achievements as a program ranked **#5 in Economics globally** by the *Financial Times* (p.7), ranked among the **Top 25 best Executive MBAs** by *TheBestSchools.org*, and also as a

school; RBS recently became a signatory to the [United Nations Global Compact's Principles for Responsible Management Education \(PRME\)](#), hence affirming its longstanding commitment to advancing values such as responsibility and ethics, and joining over 650 leading schools. Let’s keep the momentum and continue building a stronger REMBA professional network: connect to fellow REMBAs on the Symplicity Platform (p.12), and follow us on social media – LinkedIn group [Rutgers Executive MBA \(EMBA\)](#) and on Facebook <https://www.facebook.com/welcometothepowerhouse/>. *Loubna*

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**EMBA 2017 global ranking: the top 10 Executive MBA programs in selected categories** - based on the 2014 graduates’ ratings of their own program.

**Top for economics**

Rank	Business School
1	University of Chicago: Booth
2	University of Pennsylvania: Wharton
3	EMBA-Global: Columbia/LBS
4	University of St Gallen
5	Rutgers Business School
6	Georgia Institute of Technology: Scheller
7	SDA Bocconi
8	ESCP Europe
9	SMU: Cox
10	University of Oxford: Saïd

# REMBA News — Alumni in the News, Helping the Community.

**Jeffrey Hermann - REMBA 2015**, and CEO of *Hermann Transportation, Inc.*, started a remarkable initiative last Labor Day weekend in an effort to provide relief to the Hurricane Harvey victims in Texas. Jeffrey reached out to team EMBA who initiated the connection to different organizations within Rutgers University to support with the donation efforts. In particular, **Andrea Cunnell** helped us identify important stakeholders at the University and **Prof. Farrokh Langdana** used his miraculous emails to reach out to the Rutgers University network, and in particular **Prof. John Impellizzeri**, who unleashed the **Rutgers' Supply Chain corporate sponsors' network** and a number of Faculty members, and began coordinating RBS's response toward the relief effort. Mid-September, Jeffrey also picked up donations that the Rutgers athletic department collected during the last two games and was able to send **more than 15 trucks loaded with rescue supplies** to the Second Baptist Church in Texas to join in the Hurricane Harvey relief operation. *"Our relief effort has truly exploded. We will be sending 15 trucks to TX in total and started sending loads to FL. One left last night and one departs tonight to the Florida Keys. We launched a partnership with the following non-profit <https://www.convoyofhope.org/> and working with them to get relief aid to various areas in FL and possible the islands".*

Congratulations and thank you to all who helped!



**How YOU Can Help**

**Bring Us Aid Items**  
Contribute aid items as an individual or as an organization by bringing them to our Monmouth Junction staging center. See the listing at [HermannCares.com](http://HermannCares.com) to find other drop centers and donation drives that are already affiliated with Hermann Transport.

**Contribute Aid Items via our Amazon Wish List**  
Purchase items on our Amazon Wish List and items will automatically be delivered to our staging center and shipped to those in need.

**Volunteer to Help at the Staging Center**  
Volunteer some time to help us to sort, organize, and prepare items to load onto Hermann trucks for transport. (no experience necessary.)

Local municipalities & charitable organizations are partnering with Hermann to consolidate & deliver contributions



Hermann has committed a fleet of trucks to send trailers full of Relief Aid to Texas from its NJ hub

Visit [HermannCares.com](http://HermannCares.com) for a full list of items to donate, to shop via our Amazon wish list, and to find local relief drives in the Hermann network.

877.910.6535

[HarveyRelief@HermannTDS.com](mailto:HarveyRelief@HermannTDS.com)



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## Swamy Vasudevan – REMBA 2015

Our Swamy attended the **Dallas Social Good Summit** focused on Uniting a Community of Global Leaders and Grassroots Advocates to examine the impact of technology and new media on social good initiatives around DFW. The theme, **#2030NOW**, asked the question, *"What type of world do I want to live in by the year 2030?"* During the Summit, Mayor Harry LaRosiliere, City of Plano, was a key note speaker, and global citizens around the world unite to unlock the potential of technology to make the world a better place. There are 13 sustainable development goals of United Nations that were discussed.

<http://www.un.org/sustainabledevelopment/sustainable-development-goals/>

## REMBA News –Alumni Stories

### Sanjiv Koshal - REMBA 2008



**Sanjiv Koshal, Senior Director of Analytics Commercial Functions**, provides overall strategic direction, execution and coordination of activities at **Sanofi** for the Global and US Sales and Marketing analytics division. He leads a team of **100+ members** providing **data and analytics support to all therapeutic areas**. His responsibilities include providing advanced analytics solutions to all Global Divisions of Sanofi – Genzyme (Biotech), Diabetes and Cardio Vascular, Pasteur (Vaccines), General and Emerging Markets and Consumer Healthcare (CHC). Prior to joining Sanofi, Sanjiv was a Partner at Computer Sciences Corporation, leading their North

America Big Data & Analytics Division across multiple vertical including Life Sciences. There, he was responsible for strategic oversight for initiatives across 20 Million USD portfolio spanning data sciences, advanced analytics and technology systems.

Sanjiv received an MBA from Rutgers University and a M.S. in Electrical & Computer Engineering from Ohio University. *"I was able to **reshape my career** during the most difficult times for North America and the world during the Global recession of 2008. I changed my career focus from pure technology and aligned to advanced analytics with a combination of business and technology focus in July of 2008. My career has since propelled forward with leadership opportunities to drive change. The biggest benefit of participating in the **Rutgers EMBA program** was the change in thinking. The ability to think business value that we need to provide for all initiatives that we embark on is most essential. Rutgers EMBA is a well-structured program covering Economics, Finance, Organizational Behavior and Leadership training allowing us to think at a multi-dimensional level. The program introduced me to wonderful classmates who are now some of my closest friends. The Global reach of this program also gave me the ability to think "scale" for the solutions that I wanted to provide to my key stakeholders. The ability to market these experiences has helped me grow in the US market place and my current organization."*

### Joshua Sherman - REMBA 2015



Joshua Sherman (REMBA 2015) is the **Director of Digital, Media, & Sponsorship for TAG Heuer North America**. The luxury watchmaker is a subsidiary of **LVMH Moët Hennessy Louis Vuitton** (<https://www.lvmh.com/>) with headquarters in Switzerland. Prior to earning his MBA from Rutgers in 2015, Josh was the digital marketing manager for TAG Heuer. At Rutgers, Josh concentrated on **strategy, marketing and business innovation**. Since graduating, this focus has allowed him to become a leading voice in **driving consumer strategy**, as well as **business innovation**. In his

current role, he has assumed responsibility for media and sponsorship as well, leading marketing strategy from the first touchpoints through purchase and beyond, crafting the *brand's messaging* at all points along the **consumer decision journey**. Josh's passion is driving innovation through the marketing and communications program, including leading the brand's first forays into e-commerce, branded content, programmatic (audience-based) media buying and currently focused on developing omni-channel retailing capacity.



## REMBA News – Alumni Stories

### Teri Hammer-Rosenski – REMBA 2016



Teri Hammer-Rosenski is a **Global Human Resources Business Partner** at **Novartis Pharmaceuticals Corporation** within the *Cell & Gene Therapies* organization and has been working for Novartis since January, 2013. She has over 20 years of Human Resources experience within the Biotech/Life Sciences, Pharmaceutical, Telecommunications, Financial Management Consulting and Retail industries and is previously certified as an SPHR (Senior Professional Human Resources) through the Society of Human Resources Management. Teri's previous work history includes Human Resources Business Partner roles in various organizations that include ***Dendreon Corporation, Merck & Co., Schering-Plough Corporation, PricewaterhouseCoopers, KPMG, AT&T, and MCI WorldCom***. Her responsibilities include: Strategy, Leadership and Change Management, Organizational Design and Development, Talent Acquisition and Talent Management, Employee Relations, Compensation, Mergers & Acquisitions, Policy Development and Administration.

Teri has earned her MBA from Rutgers Business School and received her Bachelor's degree in Communications from The College of New Jersey. She also received her Associate Degree in Business Administration at County College of Morris and has just completed her **Lean Six Sigma Green Belt Certification** course.

Teri also owned and operated her own business within the food and beverage industry for 11 years. Her hobbies include coaching youth Soccer and Basketball and raising three children. *"Obtaining my MBA is an incredible achievement and my journey as a Rutgers Executive MBA student was equally enriching and rewarding. The REMBA program was a tremendous life-changing experience and I'm grateful for the education and additional network of colleagues I've established. My REMBA education has provided me the confidence and abilities to be agile and influence strategy in the workplace."*



### Chris Wilson – REMBA 2015

Chris Wilson served active duty in the **Marine Corps as an Infantry Officer** serving two deployments to Afghanistan in 2009 and 2011. After returning to civilian life in early 2012, he landed a job in sales with *International Paper*. He graduated REMBA 2015 and has since assisted in the development of the ***miniMBA program for veterans at Rutgers University***. Chris was the recipient of the Prestigious *Rutgers EMBA Director's Award* in 2015 and has delivered a REMBA advantage session on "*Command Presence: Owning the Situation*" focusing on how business leaders must address their organizations in the most difficult situations.

Chris served as the VP, Consulting at *DiversityInc*, and was recently hired as the first **Account Executive** to aid the growth of **SiteTraker**, a leading provider of enterprise project management software for site-based projects and their associated business processes. With offices in Montclair, NJ and Palo Alto, CA *SiteTraker* is a fast growing software company changing the way companies have better consistency with their data to allow them to have useful dashboard and reporting.

Chris continues to serve Veterans by acting as a mentor at the Rutgers Mini-MBA program for Veterans and developing a philanthropic mission at *SiteTraker* to support Veteran causes. He has seen his education allow him to better understand his clients' processes that need to be improved and how to strategically place his employers in areas to win.

## REMBA News –Alumni & Students Stories



**Ashish Saxena** – REMBA 2015, has recently joined **Wipro** as **VP, Manufacturing Units** to lead their industrial and process manufacturing services unit. Prior to this, Ashish was the Business Head of Manufacturing for **TATA Consulting Services (TCS)** in North America, one of the largest IT services and solutions company in the world and part of 100 BN USD TATA Group. Ashish started his career as manufacturing instrumentation Engineer and joined TCS in 1995. He has seen TCS growing from 100 MM USD to now a \$16 BN company and seen several waves of IT technology revolutions, and has managed a unit of 2000 IT professionals globally. Ashish graduated from REMBA in 2015 with specialization in Finance. He is proud winner of The **Barry Karafin WSJ Strategy Award**, Best Finance and valuation Award from Prof Ivan Brick and Highest GPA Award.



**Achin Choudhary** – REMBA 2014, is the founder and **CEO** at **Circular Edge**. With vast experience in serving in the **ERP space for Life Sciences, Real-Estate and Manufacturing industries** he has built one of the **leading services and product development company**. He is an experienced executive in operational performance improvement with proven success leading organizations through transformations and ongoing business changes. Capable coach and mentor who is deeply interested in colleague success and builds colleague capabilities, continuing to raise the talent level of an organization. As a past REMBA class president and current Alumnus, he feels that the **REMBA POWERHOUSE experience has made a big difference** in taking Circular Edge into the next phase of growth. Current initiatives that Circular Edge is pursuing are around Cloud, AI and Block-chain technologies.



**Elena D. Coley, M.A., PHM** – REMBA 2018, has been with the **East Orange Housing Authority** for 21 years and serves as the **Director of Operations**. As a successful grant writer securing nearly \$1M in funding, a program developer and manager, her experience in the areas of **housing, nonprofit and community development** has been relied on as a presenter and subject matter expert at the National Association of Housing and Redevelopment Officials (NAHRO) Convention. Elena has established facilities and award-winning programs assisting low-income families in self-sufficiency and homeownership and also **developed partnership programs for college internships, youth employment, and nutrition**. Elena was recently accepted to the Housing and Community Development Network of New Jersey, **Rising Stars Program** and named as a **national finalist for Excellence in Advocacy** by a Veteran Practitioner in recognition of her advocacy, achievements, and contributions over the course of her career by the national organization, Women in Advocacy. Elena has also been named the Mistress of Ceremonies and Media and Public Relations designee for the upcoming **Diamond Jubilee Gala**, a 60-year celebration of service to the community and campaign for the East Orange Housing Authority. [www.eoha.org](http://www.eoha.org). Elena is also the owner and operator of a NJ certified small business enterprise, **Coley Consulting & Tax Services, LLC (Coley CTS)**, an **Authorized E-File Provider** (tax preparation, business consulting, program development, grant writing services, nonprofit organization formation, etc.). Since her recent journey to China with the EMBA program, Elena identified a client base and an additional need for service to incorporate into her business - [www.coleycts.com](http://www.coleycts.com). She serves on the Board for several nonprofit, community and profession based organizations, including the National Black MBA Association (NBMBAA), New Jersey Chapter, as a fellow visionary nominated for leadership as the VP of Finance. <http://nbmbaa-newjersey.org/>.

## REMBA News — EMBA Faculty & Staff Behind the Scenes



### Loubna Erraji

**Dr. Loubna Erraji** is the Director of Rutgers Executive MBA Career Management and Alumni Relations. She is also an Adjunct Professor of Management at RBS where she teaches undergraduate and graduate classes of Management Skills, Team Consulting, Case Method, including the REMBA program and the Masters of Business of Fashion Program. On September 20, 2017, Loubna participated in a panel discussion on “*FAST FASHION: The High Social Cost of Cheap Clothing, and the Urban Policy Challenges*”, along with Dr. Mary Rizzo (Rutgers College of Arts & Sciences), Dr. Kevin Lyons (Rutgers Business School) and Bridgett Artise (Owner & CEO, Born Again Vintage). The event was

organized by the **Joseph C. Cornwall Center for Metropolitan Studies**, Rutgers University-Newark and the Opening Remarks presented by Distinguished Prof. Charles M. Payne, Faculty of Arts and Sciences, Director of the Center. The panel was moderated by Prof. Jerome Williams, Executive Vice Chancellor and Provost of Rutgers University Newark, Distinguished Professor and Prudential Chair in Business. *Picture from left: Bridgett Artise, Kevin Lyons, Loubna Erraji*

### Josephine Sears

**Josephine Sears** currently serves as the program coordinator for the Rutgers Executive MBA program. She oversees Statistical Data Management, Vendor Sourcing & Management, Website Content Management, Student & Faculty Services, Departmental Purchasing and Procurement, Event Planning, etc. She also serves as the principal point of contact for conducting and compiling ranking surveys. Josephine also serves as the liaison with Financial Times magazine, and various public and private institutions and agencies to compile and provide demographic statistics for each EMBA class to track recruitment data and trends. Josephine was recently selected to serve as a **fellow in Leadership Newark two-year public policy fellowship**. She was **one of five fellows selected** from Rutgers University – Newark. Leadership Newark fellowship is a leadership development program designed for emerging and established adult leaders, committed to building stronger communities through *activism and civic engagement*. Its mission is to be a catalyst to engage, empower, connect and improve the network of community and civic leaders as they each commit to build, strengthen, and serve for the common good.



# REMBA News — Financial Times Ranking 2017



Another great ranking this year for the Rutgers Executive MBA by the Financial Times: **No. 5 globally in Economics!**

Thank you to the **REMBA class of 2014** for participating in the Financial Times survey and sharing their insights. Overall, Rutgers EMBA graduates saw a **46 percent (46%) increase in their salaries** three years after finishing the program with an **average annual salary of \$185,965**. More than **75%** of the graduates currently hold executive and senior executive positions: **~10%** are **President/CEO**, **~25%** **VP/Director**, and **~50%** are **Department Head/Executive/Senior Managers**, hence highlighting the remarkable advantage Rutgers EMBA provided their careers. In terms of **“Aims Achieved”**, which measures the extent to which alumni fulfilled their goals or reasons for doing an Executive MBA, the Rutgers EMBA program was instrumental in leading to *increased earnings, networking, and business management education (80%), career progress (60%), international mobility (~40%) and about 20% for starting their own company.*

<http://rankings.ft.com/businessschoolrankings/executive-mba-ranking-2017>

## EMBA 2017: The Top 10 Executive MBA Programs in Selected Categories – Global Ranking

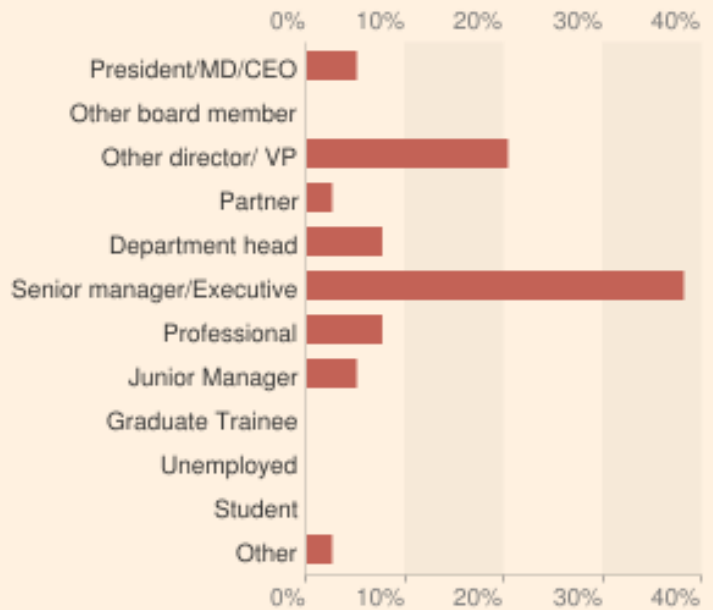
*Based on the 2014 graduates’ ratings of their own program*

### Top for economics

Rank	Business School
1	University of Chicago: Booth
2	University of Pennsylvania: Wharton
3	EMBA-Global: Columbia/LBS
4	University of St Gallen
5	Rutgers Business School
6	Georgia Institute of Technology: Scheller
7	SDA Bocconi
8	ESCP Europe
9	SMU: Cox
10	University of Oxford: Saïd

### Current job title

Alumni job titles three years after graduation (per cent)



### Aims achieved by taking the EMBA

Achievement of programme aims (per cent)









## Fall 2017 Events – TIAA, FAN Event, 10.09.2017



**Professor Langdana** moderated the discussion with **Roger W. Ferguson**, president and CEO of TIAA during the networking event sponsored by the **Rutgers Financial Alumni Network (FAN)** on October 9, 2017 in New York. Mr. Ferguson spoke about the importance of diversity to the success of American business and the importance of regulations on how financial services will conduct business in the future.

*"It was an honor and a humbling experience to meet and speak with **Dr. Roger Ferguson Jr.**, a former Vice Chairman of the Board of Governors of the Federal Reserve System from 1999 to 2006, current President and Chief Executive Officer of TIAA... Taking this time to thank my mentor and Level 5 leader, **Dr. Farrokh Langdana** for inviting me to this event, and **Dr. Ferguson** for sharing his wisdom and precision in time of crisis, in the never ending surprises of the Finance Industry."* By **Amede Deane**, VP at Citigroup ('18).

1. Courtney Chatman (REMBA '17) and Prof. Langdana; 2. Prof. Ivan Brick, Roger Ferguson, Prof. Langdana; 3. Panel Discussion moderated by Prof. Langdana; 4. Dean Yaw Mensah, Dean Lei Lei, Shane Nelson ('16); 5. Prof. Langdana, Dean Yaw Mensah, Sangeeta Rao; 6. Amede Deane ('18), Roger Ferguson; 7. Courtney Chatman ('17), Daria Bydnick ('18); 8. Roger Ferguson, Shashvat Soni ('18).



On November 3, 2017, **Professor Langdana** addressed a visiting delegation of MBA students and professors from **Warwick University, London**, and provided a macroeconomic overview discussing the 2008 *Subprime Crisis*, and comparing it with the next generation version of *FinTech* companies targeting millennials today. The discussion also included global trade and tariff policies and the effect of Brexit on the UK economy.

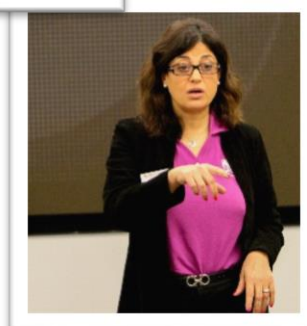
## Fall 2017 Events: Lean Six Sigma, Lunch&Learn, Open House



REMBA alumni attended the **Lean Six Sigma** class led by **Professor Gurpreet Singh** from September 30, 2017 to October 28, 2017: **Niyana Baron-Alvarez ('17)**, **Parris Brown ('17)**, **Frank Cano ('17)**, **Cheryl Clarke ('17)**, **Mike Cook ('17)**, **Melanie Halpern ('99)**, **Teri Hammer-Rosenski ('16)**, **Luis Martinez ('17)**, **Rajat Prajapati ('17)**, **Marisela Riveros ('17)**, **Ronald Sattan ('09)**, **Amanda Thorne ('17)**.



Above left, **Chris Plance**, REMBA 2018, delivered a very informative lunch and learn session on **Blockchain** and **Cryptocurrencies (11.11.17)**, and **Vinay Palotella**, REMBA 2018, who had presented hundreds of **magic shows** for corporations, shared his "magic" skills with the current students **(11.04.2017)**.



Thank you everyone for participating in the Rutgers EMBA open house session on October 28, 2017!

Special thanks to **Carla Cequeira**, **Lonell Jenkins**, **Dan Kwan**, **Chris Plance**, **Marisela Riveros**, **Sheraz Sheikh**, and **LaMeisha Taylor**!



## Fall 2017 Events - Week In Residence, Wyndham Hamilton



**Top pictures:** Class of 2018 China presentation; Research seminar presentation by **HalfPie (REMBA 2017 Eric Dahl, Gary Minsavage, Rich Chmiel, Ed Groh)**. **YouTube links:** EMBA Team Consulting Elective Story: <https://youtu.be/tpfRHRuWkNU>; Eric Dahl Testimonial Video: <https://youtu.be/5kvRytsu3CO>; Ed Groh Testimonial Video: <https://youtu.be/zifMsvzduJQ> ;

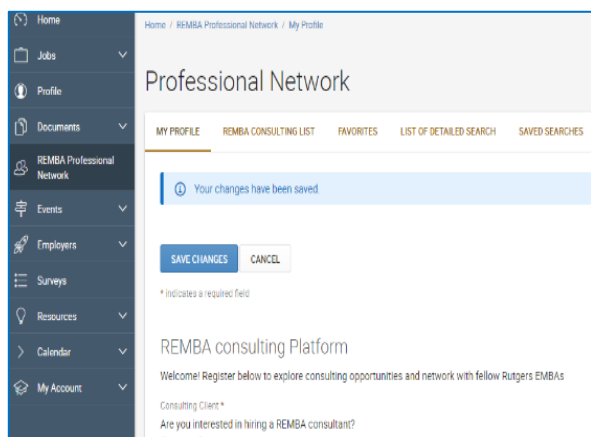
**Middle:** Women of REMBA leadership breakfast with alumnae **Teri Hammer-Rosenski ('16, Associate Director HR, Novartis Pharmaceuticals)** and **Tanvi Mody ('13, Sr. Consultant at Logical Design Solutions)**.

**Bottom:** Fall 2017 WIR party.



# Career & Curriculum Corner

## REMBA Consulting Platform & Professional Network – Do not miss Collaboration Opportunities!



Our REMBA network of alumni has incredible talent and should continue to be leveraged. As you know, we have launched the **REMBA Powerhouse Consulting** web-based **Platform** in September 2017 that is designed to connect Rutgers Executive MBA alumni and current students with our very own REMBA Powerhouse Consultants. The REMBA Consulting Platform is currently hosted on the **Symplicity** Career and Job portal, where you can post your resume, be visible to employers, post and search for job opportunities, but mainly in our case, connect with fellow REMBAs. By joining the REMBA Consulting Platform, you will be able to perform a search for

consultants within the specific industry of interest, have a list of “favorite” consultants, and also keep track of the consultants whom you have reached out to.

Well, it has been growing since then and we need everyone deployed at The REMBA Powerhouse to make it a success! So please make sure you join the REMBA Consulting Platform to connect with REMBA alumni, hire REMBA consultants, and simply explore opportunities, share your expertise! How? Follow the steps below and contact Loubna Erraji ([lerraji@business.rutgers.edu](mailto:lerraji@business.rutgers.edu)) for a tutorial. Follow the steps below:

1. Register on Symplicity at <https://emba-rutgers-csm.symplicity.com/> . Sign up either as a **student-alum** or as an **employer** (you can also post jobs in this case).
2. Login; go to the REMBA Professional Network tab and update your **Profile**.
3. Connect with REMBA fellows by searching the **REMBA Consulting List**.

## Career Resources

- ✚ **Seven Traits Of Inspiring Leadership That Uplifts Rather Than Destroys.** [Link](#)
- ✚ **How to lead the team you inherit.** [Link](#)
- ✚ **Become a Networking Master: 5 Surefire Ways to Sharpen Your Conversation Skills.** [Link](#)
- ✚ **Strategy & Leadership.** [Link](#)
- ✚ **Three Storytelling Rules for Executive Job Seekers Struggling to Convey Value.** [Link](#)
- ✚ **Percept Research Insights – EMBAC Northeast Regional Meeting.** [Link](#)

## Curriculum Updates

- ✚ **Business Acumen & Strategy Simulation** - This November, while **Tuck School of Business** introduces a new integrative mini-course designed to mimic real world corporate decision making (<http://www.tuck.dartmouth.edu/news/articles/a-souped-up-tycoon> ), the **Rutgers Executive MBA** program, in collaboration with the **Regis Company**, introduced similar concepts as a component of the Organizational Behavior course (**Prof. Loubna Erraji**), using computer





based business simulation to build the business acumen skills business leaders need to make better business decisions. Indeed, our EMBA's will have the opportunity, as part of their role as executives, to apply **multidisciplinary concepts** (i.e., strategy, leadership, innovation), to understand the big picture, the underlying dynamics of a business, and to enhance their decision-making and problem solving.

- Starting in the spring of 2018, we will be offering the **Lean Six Sigma / Green Belt Certification** course ([Prof. Gurpreet Singh](#)) as part of the **Supply Chain** elective courses. Other courses and certificate programs for alumni and students will include **Design Thinking, Disruptive Innovation** ([Prof. Mukesh Patel](#)), **Consumer Behavior / Psychometrics** ([Prof. Anubha Mishra](#)), **Customer Concentric Strategy** ([Prof. Ronnie Batista](#)), and **HR Strategy** (Full day certificate see p. 16).

## REMBA Latest Promotions - *Congratulations everyone!!*

- Kenn Adach, CMO**, Consumer Products, Healthcare, Medical Devices, Rx to OTC, DIY, Strategy, Innovation, Communications [www.chiefoutsiders.com](http://www.chiefoutsiders.com)
- Chris Banko**, REMBA 2015: Assistant Manager, Transfer Pricing at **AIG**.
- Carla Cequeira**, REMBA 2018: THV Pre-Clinical Affairs, Clinical Devpt Manager at **Edwards Lifesciences**
- Courtney Chatman**, REMBA 2017: VP, Global HR Operations at **Pearson**
- Ken Grassia**, REMBA 2016: Project Manager at **Kinder Morgan, Inc.**
- Jennifer Dungey**, REMBA 2017: Assistant Procurement Manager at **Unilever**
- Sneha S. Harishchandra**, REMBA 2018: Assistant VP, Leadership & Professional Devpt at **Investors Bank**
- Mark E. Lloyd**, REMBA 2016: Global Head of Project Magt and Operational Excellence at **Sandoz Biopharma**
- Lou Pisano**, REMBA 1992: Assistant Chief Budget & Accounting, Court Executive at **The NJ Judiciary**
- Joseph Rizzo**, REMBA 2016: Founder and CEO at **JR Global Services, INC.**
- Dipankar D. Roy**, REMBA 2016: Senior Director, Head of Product Engineering at **Aspire Lifestyles**
- Ashish Saxena**, REMBA 2015: VP, Manufacturing unit at **Wipro**
- Errol Willis**, REMBA 2019: Manager at **Amazon**
- Chris Wilson**, REMBA 2015: Enterprise Account Executive at **SiteTracker**

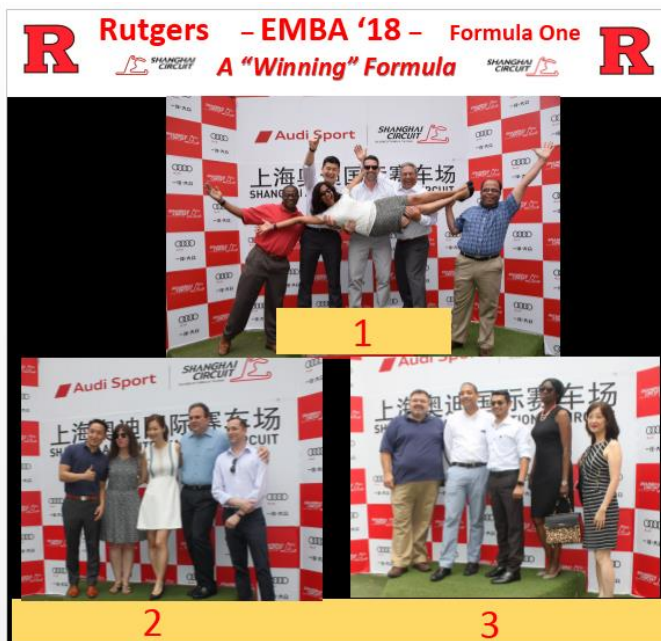


Congratulations to **Ian Goldberg**, REMBA 2004, Co-Founder & CEO at **iSport360**, whose "little New Jersey startup" won a big Palo Alto pitch contest. **iSport360** is solving youth sports problems from coast to coast (see *issue #5, Q1 2017 Newsletter*).



From **John Giorgi, REMBA 2010**: "I have started a full service real estate brokerage firm that allows me to offer discounted commissions to the members of Rutgers EMBA. Most commissions are 6% but my new company will offer **4.5% commissions on sales** (and this is full service) to members of EMBA. This could represent a tremendous savings to the members. If a member purchases a home using my Real Estate Firm as a concession my law firm will perform their closing of title for **\$375** which is often **\$1,000** less than when lawyers charge."





## Class of 2018: More Souvenirs from China! Winning Teams.

## RBS Latest News

### Rutgers team won the \$1 million grand HULTZ prize! The Students' Nobel Prize.



Congratulations to the in the final round of the international **Hult Prize** competition, at the United Nations in New York City. Former President Bill Clinton announced the winning team—Rutgers student **Gia Farooqi** and recent Rutgers graduates **Hasan Usmani**, **Moneeb Mian**, and **Hanaa Lakhani**, all of whom have studied supply chain management at Rutgers Business School. Their plan was selected from among more than

50,000 applications entered from more than 100 countries around the world. In the final round, Rutgers won against teams from Harvard University's Kennedy School, York University, etc. For more information, see the story linked [here](#).



**Left:** Roshni Rides team with former President **Bill Clinton**.

**Right:** Roshni Rides team with Rutgers University-New Brunswick **Chancellor Debasish Dutta**, **Loubna Erraji**, and Rutgers alum **Amir Ismail**.

### Best Top Leaders in 2017: #OctoLeader Twitter Award. Congratulations to our **Peter Methot (REMBA '17)**, and **Prof. Sengun (Shen) Yenyurt** for being recognized via nomination process led by **Blue Focus Marketing** for the 100 "Best Top Leaders in 2017". [Link](#)





- ✦ **Symposium. Taking the Pulse of the Region's Business: Is our Workforce Healthy Enough to Thrive?** On November 8, 2017, **Dean Lei** hosted the Future of Work symposium ([Link](#)). The opening remarks were presented by **Chancellor Nancy Cantor** and Newark **Mayor Ras Baraka**. Three informative panel discussions focusing on the workforce problem facing businesses today and the current initiatives to address this issue were moderated by **Lauren Weber** (*Reporter, The Wall Street Journal*), **Dr. Kevin Lyons** (*Director of RBS Public Private Community Partnership Program*), and **Michele Siekerka** (*President & CEO, NJ Business & Industry Association*), providing a comprehensive overview of the programs and collaborations of Rutgers Business School with the business community, entrepreneurs, public schools, city government, non-profit agencies, and other higher education institutions.



Panels moderated by **Lauren Weber** (left) and **Michele Siekerka** (right). Middle picture: REMBA alumnae **Tanvi Mody** ('13; Senior Consultant at **Logical Design Solutions**) and **Ashley Morgan** ('17; Co-Founder of **ReNeighbor**, and Event Operations Consultant at **AM Productions, LLC**) with **Loubna Erraji**.

- ✦ **PayPal CEO** tells educators that future business leaders will have to "examine constantly" if the direction they're going makes sense. [Link](#)
- ✦ **Chris Christie, Cory Booker** and **Ras Baraka** unite behind **Newark's bid for Amazon HQ2**. [Link](#)

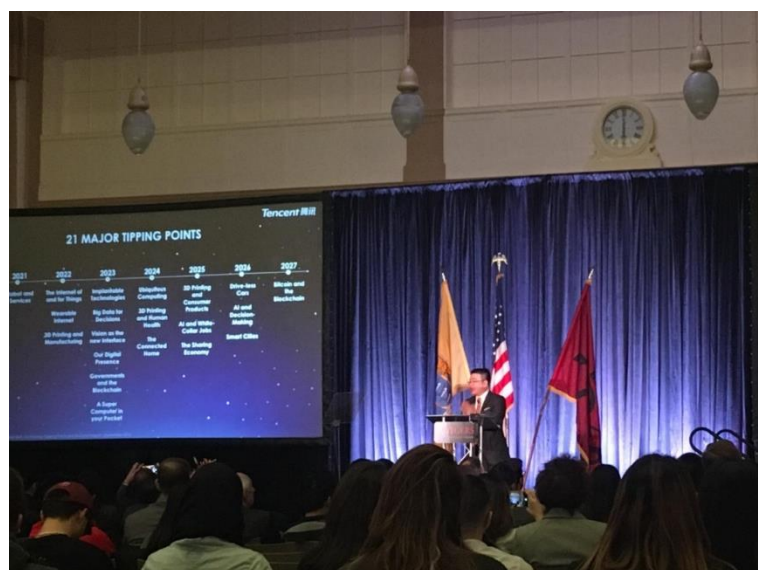
- ✦ **CEO Evolution 2017.** Rutgers Business School and Citrin Cooperman for the 4<sup>th</sup> Annual New Jersey "CEO Evolution" honoring today's most dynamic CEOs, at the helm of New Jersey's most prominent businesses: **Paul Kermizian** (*Barcade*); **Tara Dowdell** (*Tara Dowdell Group*); **Dan Berkowitz** (*CID Entertainment*); and **Chris Lotito** (*Lotito Foods*). The event was hosted by **Dean Lei** and **Joe Schaffer** (right) and the panel moderated by **Wilfredo Fernandez** (*Citrin Cooperman*). Full story: [Link](#)



- ✦ **Rutgers 6<sup>th</sup> Annual BioPharmaceutical MBA Case Competition.** Congratulations to the Rutgers Team for winning Second Place at the **Rutgers 6<sup>th</sup> Annual BioPharmaceutical MBA Case Competition** on Friday, November 17<sup>th</sup>, at RBS Newark, after UCLA (First Place) and ahead of Boston University. Some pictures from the day of the event on <https://lnkd.in/g6sKf6h>

- ✚ [CEO Lecture Series by Rutgers EMBA Alumnus SY LAU](#). "Technology doesn't have values, people do"; "Be the masters of technology, not the slaves"- [Seng Yee Lau \(SY Lau\)](#), REMBA alumnus and Senior Executive Vice President and Chair of Group Marketing and Global Branding at [Tencent Holdings Ltd.](#), spoke on November 20, 2017 at Rutgers University-Newark.

<https://lnkd.in/dcwJGjG>



## Calendar of Events

- ✚ **Powerhouse Certificate Series – Consumer Behavior / Psychometrics.** Professor Anubha Mishra, Ph.D. Week in Residence, Heldrich Hotel. [Sunday, January 7, 2018; 11 am – 9 pm.](#) [Register](#)
- ✚ **Powerhouse Certificate Series – HR Strategy.** REMBA Alumni experts will discuss HR Trends, Innovations & the Future of Jobs on [Saturday, February 24, 2017; 8.30 am - 5.00 pm.](#) Topics will include employee relations, employee lifecycle, talent acquisition & new legislations, global human capital strategies, etc.
- ✚ **Powerhouse Certificate Series – Consumer Centric Strategy.** Professor Ronnie Battista. [Saturday, March 3, 2018. 8.30 am - 5.00 pm.](#) RBS Newark.
- ✚ **REMBA Open Houses:** RBS Newark at 8.30am. [Register](#)
  - Saturday, February 3, 2018
  - Saturday, March 3, 2018
  - Saturday, April 7, 2018