



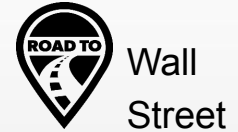
# Wall Street

**Program Overview  
Spring 2022**



# INTRODUCTION

# Who are we?



## Bhavin Doshi

- B.S in Finance and Concentration in Real Estate
- Co - Assistant Director of RTWS
- Program Year: 2020 (Cohort 9), Class of 2022
- Summer 2020 (Sophomore): TriArtisan Capital Advisors (Private Equity)
- Summer 2021 (Junior): D. E. Shaw, Credit Opportunities Group (Hedge Fund)

## Rithvik Vakacharla

- B.S in Finance and B.A. Political Science
- Co - Assistant Director of RTWS
- Program Year: 2020 (Cohort 9), Class of 2022
- Summer 2021 (Junior): Perella Weinberg Partners, Investment Banking
- Full-Time: Perella Weinberg Partners, Investment Banking

The logo for DE Shaw &amp; Co features the company name in a large, blue, serif font. Above the text is a thin green line that starts horizontal and then angles upwards to the right.

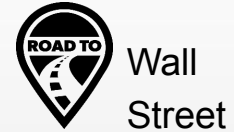
The logo for Perella Weinberg Partners is displayed in a white box. It features the letters "P / W / P" in a large, bold, black serif font. Below this, the words "PERELLA WEINBERG PARTNERS" are written in a smaller, grey, sans-serif font, with a thin grey line separating the two lines of text.



# ROAD TO WALL STREET OVERVIEW

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# PROGRAM OVERVIEW



- Road to Wall Street was spearheaded by alumni on Wall Street who were passionate about recruiting Rutgers students into front-office positions
  - Cohort 8: 100% Full-Time Placement; Cohort 9: 100% Internship Placement
  - Cohort 9: 40.5% Investment Banking, 19% Sales & Trading, 7% Equity Research, 9.5% Investment Management, and 5% Buy-Side
- Goal: help you land the best summer internships possible, which often turn to full-time roles
- In order to ensure well-rounded growth:
  - Summer Preparatory Work & Mock Interviews in Early Fall Semester
  - Fall Financial “*Modeling & Market Analytics*” 3 - Credit Course
  - Peer Mentor, Junior & Senior Alumni Mentor, 1-on-1 time with the Director & Assistant Directors

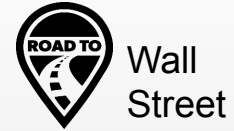
# Front Office Placement Statistics



- Front Office internship placement has increased every year
- The total number of Investment Banking internships has increased from 9 in the Class of 2020 to 17 in the Class of 2022
- In the Class of 2023, 85% of accepted offers were for Front Office internships
  - Compared to 1 – 2% overall acceptance rate, across banks (Financial Times)

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# WHAT WE'RE LOOKING FOR



- Wall Street firms are increasingly pushing up hiring timelines
- Passionate, humble, gritty, dedicated students who want to be challenged
- Not necessarily the smartest person in the room
- Road to Wall Street is **NOT** your “golden ticket” onto Wall Street
  - It’s just the playoffs→ you actually have **more** work, not less
- Cohort 11 Recruiting Cycle: Spring 2021
  - Attend Information series taught by RTWS Juniors in early Spring
  - Application & resume submission will open mid-Spring
  - 1st round student interview & final round alumni interview will take place in late Spring



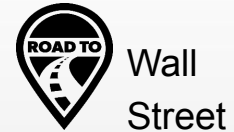


# WALL STREET OVERVIEW



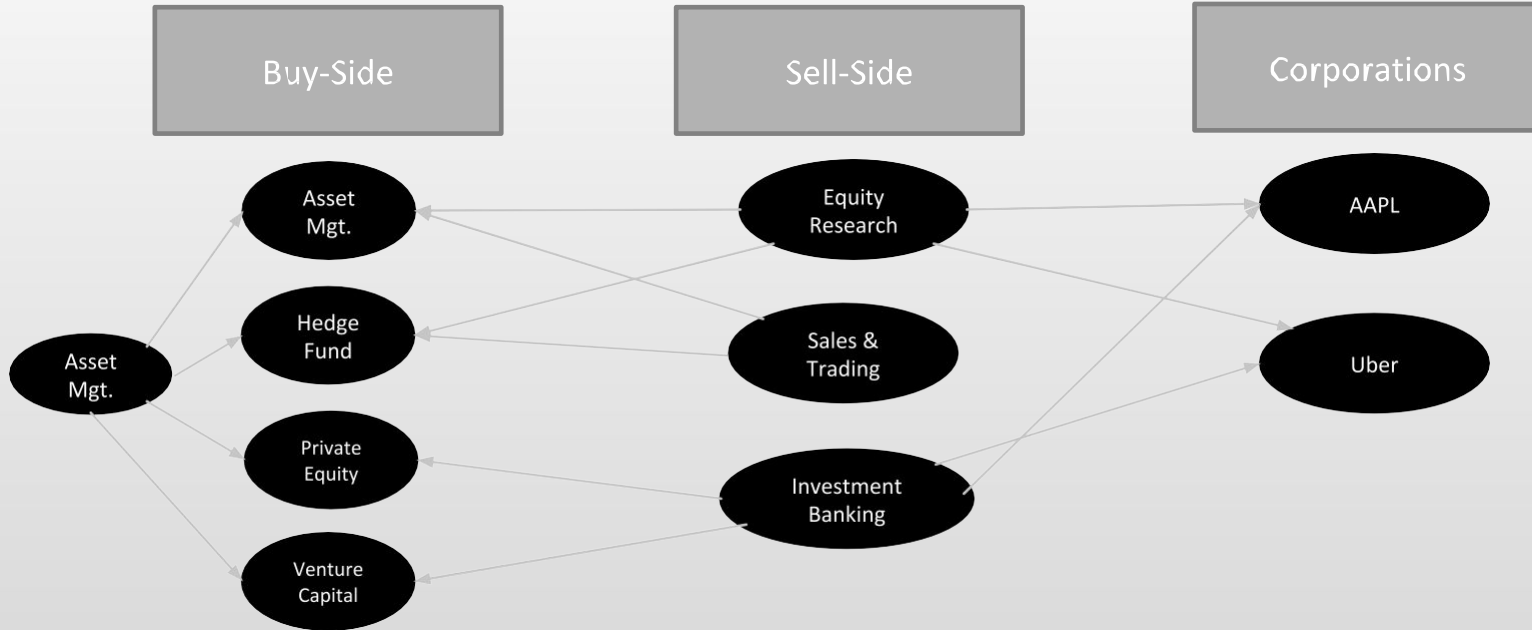
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# INTRODUCTION TO FINANCE



- **What is Finance?**
  - Merriam Webster: the system that includes the circulation of money, the granting of credit, the making of investments, and the provision of banking facilities
- **What are different types of Finance Firms?**
  - Pension Funds, Endowments, Foundations, Commercial Banks, Investment Banks, Hedge Funds, Insurance Companies, Private Equity Firms, Wealth Advisories
- **Buy-Side vs. Sell-Side**

# THE INDUSTRY



# WALL STREET OVERVIEW



## Investment Banking

### Functions Include:

- Raising Capital
- Strategic Advisory

### Industry & Product

#### Groups:

- Technology, Healthcare, Financial Institutions
- M&A, Leveraged Finance

## Sales and Trading

### • Sales:

- Serve as a hub of information
- Pitch ideas to Clients on new investments or products

### • Trading:

- Manage a portfolio
- Make Markets, provide liquidity, take trades

## Equity Research

- Produce reports and issue a recommendation (buy, hold, or sell) on stocks
- Clients include:
  - Asset managers, portfolio managers, hedge fund managers
- Typically cover a specific industry

## Asset Management

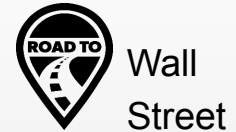
- Investment Side
- “Manage” a portfolio or assets
- Institutional or private clients
- Help generate investment ideas
- Work with portfolio manager to execute strategies



# Application Process

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# RECOMMENDATIONS



- **Join the mailing list using the link on the website [here](#)**
- **Attend the Spring Information Series: Led by RTWS Juniors who will be teaching fundamentals**
- Speak to upperclassmen from RTWS
- Start to figure out what sector of finance interests you
- Attend LIBOR Meetings
- News Sources
  - WSJ, Bloomberg, Financial Times, The Economist, Email Newsletters: MorningBrew, NYT Dealbook, Finimize
- Podcasts:
  - Moving Up - Alex Grodnik, Wall Street Oasis, Exchanges at Goldman Sachs , The Blackstone Podcast
- CourseEra, YouTube, Skillshare, LinkedIn Learning, etc. all have videos

# 2022 Cohort 12 Recruitment Cycle



## Information Series

- Thursday, February 17th 9:00 PM – 10:00 PM via Zoom: RTWS General Information Session
- Friday, February 18th 2:30 PM – 3:30 PM at Honors College S126: Honors College Information Session/Panel
- Tuesday, February 22nd 8:00 PM – 9:00 PM via Zoom: RTWS Women's Information Session
- Friday, March 4th 1:00 PM – 2:00 PM via Zoom: Wall Street Careers
- Friday, March 11th 1:00 PM – 2:00 PM via Zoom: Sell Side Roles
- Monday, March 21st 9:00 PM – 10:00 PM via Zoom: Buy Side Roles
- Friday, March 25th 1:00 PM – 2:00 PM via Zoom: Technical Workshop
- Thursday, March 31st 9:00 PM: Pre-Interview Workshop
- Thursday, April 7th 9:00 PM: Pre-Interview Workshop

## Application Dates for Spring 2022

- Friday, March 25th: Application Opens
- Friday, April 8th: Application Closes, 11:59 PM
- Tuesday, April 12th: Notification for First Round Interview
- Tuesday, April 19th: Notification for Second Round Interview
- Saturday, April 16th: First Round Interviews with Seniors
- Saturday, April 23rd: Final Round Interviews with Alumni

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# Contact



- Please visit our website for more information on the program
  - Link: <https://myrbs.business.rutgers.edu/road-wall-street>
- In addition, please do not hesitate to reach out to us with any questions that you might have after visiting the website
  - Email: [al1131@rutgers.edu](mailto:al1131@rutgers.edu)





# Wall Street

**Questions?**